



## COMMERCIAL PRICE LIST

For the 2016 calendar year, SNAP, Inc. will use the following commercial prices, guidelines, and terms and conditions when developing budgets, bids, estimates, levels of effort (LOE), and rough orders of magnitude (ROM) for commercial work efforts:

Labor Category	On-Site Rate	Off-Site Rate
Administration/Clerical (Entry Level)	\$57.26	\$62.98
Administration/Clerical (Journeyman)	\$79.74	\$87.71
Administration/Clerical (Senior)	\$123.68	\$136.04
Applications Developer (Entry Level)	\$118.75	\$130.63
Applications Developer (Journeyman)	\$169.97	\$186.97
Applications Developer (Senior)	\$196.25	\$215.87
Applications Developer (Master)	\$254.38	\$279.81
Applications Systems Analyst (Entry Level)	\$113.67	\$125.05
Applications Systems Analyst (Journeyman)	\$156.26	\$171.88
Applications Systems Analyst (Senior)	\$194.80	\$214.27
Applications Systems Analyst (Master)	\$254.38	\$279.81
Business Process Consultant	\$279.70	\$307.67
Business Systems Analyst	\$229.73	\$252.70
Chief Information Security Officer	\$365.92	\$402.52
Computer Scientist	\$309.92	\$340.92
Computer Forensic and Intrusion Analyst	\$299.61	\$329.58
Configuration Management Specialist (Journeyman)	\$113.67	\$125.05
Configuration Management Specialist (Senior)	\$134.33	\$147.76
Configuration Management Specialist (Master)	\$187.97	\$206.77
Consultant (Entry Level)	\$199.89	\$219.89
Consultant (Journeyman)	\$253.57	\$278.93
Consultant (Senior)	\$265.10	\$291.62
Data Architect	\$254.38	\$279.81
Data Warehousing Specialist (Entry Level)	\$161.78	\$177.97
Data Warehousing Specialist (Journeyman)	\$172.78	\$190.06
Data Warehousing Specialist (Senior)	\$213.82	\$235.21
Data Warehousing Specialist (Master)	\$365.92	\$402.52
Database Specialist (Entry Level)	\$134.33	\$147.76
Database Specialist (Journeyman)	\$161.78	\$177.97

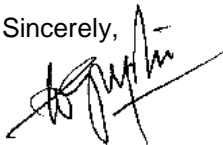
<b>Labor Category</b>	<b>On-Site Rate</b>	<b>Off-Site Rate</b>
Database Specialist (Senior)	\$192.71	\$211.99
Database Specialist (Master)	\$254.38	\$279.81
Disaster Recovery Specialist (Journeyman)	\$123.34	\$135.67
Disaster Recovery Specialist (Senior)	\$201.69	\$221.87
Enterprise Architect	\$487.44	\$536.18
ERP Analyst	\$229.61	\$252.58
ERP Business/Architectural Specialist	\$487.44	\$536.18
Financial Analyst	\$134.33	\$147.76
GIS Analyst/Programmer	\$196.25	\$215.87
Graphic Artist (Entry Level)	\$106.67	\$117.32
Graphic Artist (Journeyman)	\$142.22	\$156.44
Graphic Artist (Senior)	\$177.77	\$195.55
Groupware Specialist	\$189.56	\$208.51
Hardware Engineer (Entry Level)	\$61.97	\$68.17
Hardware Engineer (Journeyman)	\$82.58	\$90.85
Hardware Engineer (Senior)	\$113.67	\$125.05
Hardware Engineer (Master)	\$164.11	\$180.52
Helpdesk Specialist (Entry Level)	\$76.81	\$84.49
Helpdesk Specialist (Journeyman)	\$82.58	\$90.85
Helpdesk Specialist (Senior)	\$123.34	\$135.67
Information Assurance/Security Specialist (Entry Level)	\$120.91	\$133.00
Information Assurance/Security Specialist (Journeyman)	\$129.92	\$142.92
Information Assurance/Security Specialist (Senior)	\$247.86	\$272.65
Information Assurance/Security Specialist (Master)	\$299.61	\$329.58
Information Specialist/Knowledge Engineer	\$233.75	\$257.13
Instructional Systems Designer (Entry Level)	\$117.32	\$129.06
Instructional Systems Designer (Journeyman)	\$156.44	\$172.08
Instructional Systems Designer (Senior)	\$195.55	\$215.10
Instructor	\$276.25	\$303.88
Modeling and Simulation Specialist	\$233.75	\$257.13
Network Specialist (Entry Level)	\$89.32	\$98.24
Network Specialist (Journeyman)	\$129.92	\$142.92
Network Specialist (Senior)	\$189.56	\$208.51
Network Specialist (Master)	\$254.38	\$279.81
Program Manager	\$288.77	\$317.65
Project Manager	\$213.89	\$235.28
Quality Assurance Specialist (Entry Level)	\$99.77	\$109.75
Quality Assurance Specialist (Journeyman)	\$137.14	\$150.86
Quality Assurance Specialist (Senior)	\$180.05	\$198.05
Quality Assurance Specialist (Master)	\$233.75	\$257.13

<b>Labor Category</b>	<b>On-Site Rate</b>	<b>Off-Site Rate</b>
Research Analyst	\$229.73	\$252.70
Strategic/Capital Planner	\$309.92	\$340.92
Subject Matter Expert (Journeyman)	\$229.73	\$252.70
Subject Matter Expert (Senior)	\$279.70	\$307.67
Subject Matter Expert (Master)	\$365.92	\$402.52
Systems Engineer	\$194.80	\$214.27
Technical Coordinator	\$155.25	\$170.78
Technical Editor	\$128.77	\$141.64
Technical Writer	\$98.95	\$108.85
Test Engineer (Entry Level)	\$99.77	\$109.75
Test Engineer (Journeyman)	\$134.33	\$147.76
Test Engineer (Senior)	\$185.90	\$204.50
Training Coordinator	\$154.94	\$170.44
Training Specialist (Entry Level)	\$86.44	\$95.08
Training Specialist (Journeyman)	\$181.35	\$199.48
Training Specialist	\$276.25	\$303.88
Voice/Data Communications Engineer (Entry Level)	\$89.32	\$98.24
Voice/Data Communications Engineer (Journeyman)	\$134.33	\$147.76
Voice/Data Communications Engineer (Senior)	\$185.90	\$204.50
Voice/Data Communications Engineer (Master)	\$254.38	\$279.81
Web Content Analyst	\$144.56	\$159.01
Web Designer	\$196.22	\$215.84

*\*\*Discounts may be offered/applied to these rates on an individual, case-by-case basis. Any/all discounts shall be discussed with SNAP Management prior to incorporation and distribution.*

Thank you for your support and cooperation!

Sincerely,



Navneet Gupta, President